Anabaptist Financial presents business seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, work together in harmonious relationships, and plan for the next generation. Join us for a unique opportunity to:

- **Hear sound teaching –** that integrates Biblical values and spiritual truth with practical business counsel.
- **Advance your business education –** by attending year after year. Our systematic coverage of all aspects of business leads to well-rounded business training. Each year focuses on different areas of business operations and management.
- **Invest your time well –** by setting aside the tasks of one day to focus on your long-term business development. Time invested in personal growth has good returns.
- **Energize your vision –** with renewed inspiration for personal growth and renewed purpose in your business life.
- **Gain kingdom focus –** by learning and growing in kingdom-focused business theory and practice. Learn how others live out the Sermon on the Mount in daily business life.
- **Interact with other Anabaptist business people –** from our own circles, who share their business experience. Gain insights and connections that you will not find at secular or non-Anabaptist seminars.

Anabaptist Financial's business seminars are not only for business owners, partners, and families. Anyone who provides products and services and interacts with the public will benefit. From beginners to old pros, everyone is welcome.

LOCAL COMMITTEE:

LARRY YODER 217-549-7808
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LARRY PLANK 217-543-3230 ext. 3

AF

55 Whisper Creek Drive,
PO Box 2000,
Lewisburg, PA 17837

* * ADDRESS SERVICE REQUESTED * *

You are invited!

Business Seminar
February 9, 2027 – Arthur, IL

AF
STEWARDSHIP CONNECTIONS *with* INTEGRITY

Business

Seminar

Business teaching integrating Biblical values and practical counsel from seasoned Anabaptist businessmen.

Tuesday, February 9, 2027

Otto Center

2058 CR 1800 E
ARTHUR, IL 61911

Registration covers lunch, facility, and other expenses. For more seminar information, or if you need special accommodations due to a disability, call 267-368-4628. In consideration of other attendees, no young children, please.

Pick up your **pre-printed name badges** as you arrive. Call or email our office for **extra brochures:** 267-368-4628 or 800-653-9817 or seminars@afweb.org.

Cancellations must be made 14 days before the seminar in order to receive a full refund.

- If attendee cancels within the 14 days leading up to the seminar or does not show up to the seminar, attendee will still be required to pay 50% of the registration fee.
- If cancellation is made within 14 days of the seminar due to a death, sickness, or a family emergency, a full refund will be extended.

8:00 am	Registration, Coffee, and Seating
8:30	Welcome and Seminar Details
8:45	Planning to Prioritize
9:30	Break & Snack
10:00	Selling Well, Not Selling Out
10:45	Nonresistance in Business Practice
11:30	Lunch (provided)
12:45	Business Management Panel
1:30	Break
2:00	Coaching & Evaluating for Performance
2:45	Break & Snack
3:15	Leading Out Without Burning Out
4:00	Dismissal

Topics to Note

Planning to Prioritize, *Daniel Wengerd*

Few business owners lose their balance on purpose. It happens one "yes" at a time. When the business is always calling, how do we stay faithful to God, family, and church? We will look at practical ways to set priorities, guard our time, and build a business that serves our home instead of consuming it.

Selling Well, Not Selling Out, *Richard Otto & Lavern Schlabach*

Two local businessmen with extensive sales experience share from their perspectives of wholesale and retail selling. While the same core principles apply to both categories, there are many unique applications in developing customer relationships.

Nonresistance in Business Practice, *Tyler Hochstetler*

If our principles never cost us anything, we should re-evaluate our principles. When a business reflects Christ in the marketplace, it demonstrates that our principles reach all the way to our pocketbooks. We wouldn't dream of cutting in line at the church fellowship meal, but would we undercut a vendor, a customer, an employee, or another business? Are we trying to build Kingdom businesses by taking advantage of our fellow man?

Business Management Panel:

Our local business leaders represent a wealth of experience in business management and leadership. Bring your questions for the panel the day of the seminar or email arlinkraemer@afweb.org for the opportunity to benefit from seasoned businessmen who have "been there."

Coaching & Evaluating for Performance, *Shane Iwashige*

Everyone wants employees to perform well, but are we giving them the tools to do do? What are some ways we can clearly evaluate our employees and coach them by providing feedback, holding them accountable, and encouraging them?

Leading Out Without Burning Out, *Wayne Wengerd*

True leadership is a marathon, not a sprint. In a culture that glorifies constant hustle, burnout is an occupational hazard–not a badge of honor. Learn how to scale your impact, delegate effectively, and protect your physical and mental and spiritual well-being without sacrificing your goal to fill your God-given calling to leadership.

Business Seminar

REGISTRATION FORM

February 9, 2027 – Arthur, IL

FOUR WAYS TO REGISTER:

1. COMPLETE this form and mail to:

   ANABAPTIST FINANCIAL
   55 Whisper Creek Drive
   PO Box 2000
   Lewisburg, PA 17837

2. CALL 267-368-4628
3. EMAIL seminars@afweb.org
4. ONLINE: afweb.org/events

Please list each person so we can prepare name tags. Attach an additional sheet if needed.

Name(s) _____

_____

_____

_____

_____

_____

_____

Company _____

Address _____

Phone _____

Email _____

Early registration fee: If registered on or before January 22, $109 per attendee. For early registration rate, payment is due by January 22.

If registered after January 22, $129 per attendee.

If registering by mail, return this form with a check payable to: Anabaptist Financial

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