

JULY 2026-JUNE 2027 CATALOG

STEWARDSHIP RESOURCES

for Family and Business



STEWARDSHIP CONNECTIONS
with INTEGRITY

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STEWARDSHIP CONNECTIONS
with INTEGRITY

Welcome to the 2026/2027 Stewardship Resources catalog.

Anabaptist Financial provides financial education that is consistent with conservative Anabaptist belief and values. We intend to provide families and businesspeople with teaching on stewardship principles that inspires and transforms our attitudes and practices regarding the management of our God-given resources.

In this catalog, you will find business articles, seminar recordings, business management tools, family finance budgeting tools, and other resources covering areas of business and financial stewardship.

4 WAYS TO ORDER

- 1 Phone**
570-800-2191
- 2 Mail**
see enclosed order form
- 3 Email**
orders@afweb.org
- 4 Online**
afweb.org/resources

All the resources in this catalog are offered at no cost to you, including free shipping. In the spirit of stewardship, by ordering these resources, you are committing to read/listen to the resource.

If you wish to have multiple copies of our resources, contact us for parameters of distribution. Free resources cannot be resold.

Family Budget Planner

Seminar Booklet

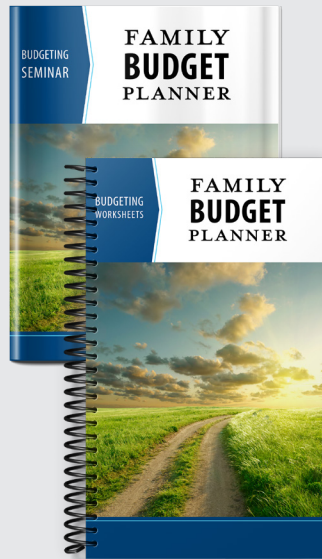
A compilation of notes the instructors use at our Budgeting seminar. Teaches basic budgeting skills and walks you through the simple steps of creating a budget. Includes Amos & Mandy stories for everyday examples.

#601 8.5 x 11, staple bound

Workbook

Contains blank worksheets to create and maintain your own budget, using the steps taught in the Family Budget Planner *Seminar Booklet*.

#602 8.5 x 14, spiral bound



Tracking Budget Guide

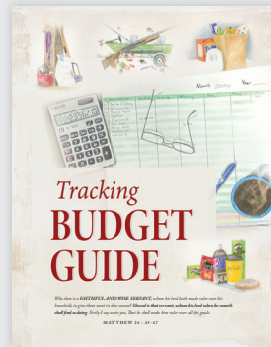
This Budget Guide includes categories to track transportation, schooling, giving, saving, taxes, housing, food, and more. Learn what percentage of your income is being spent in each category.

#8259 8.5 x 11, staple bound

Cash Organizer

The cash organizer helps you manage your finances by allowing you to see exactly how much cash you have available to spend for each category in your budget. Paying with cash eliminates the tendency to overspend using a credit card, and it keeps you from overspending your budget. This spiral-bound cash organizer comes with 20 numbered envelopes with blank lines to fill in the categories and a page to jot down notes.

#6100 6.5 x 3.625, spiral bound

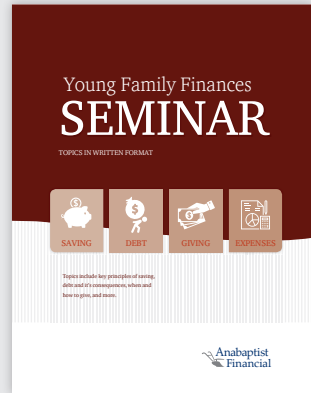


Youth & Family Finances Seminar Booklet

TOPICS IN WRITTEN FORMAT

The Youth and Family Finance Seminar teaches basic stewardship principles to help people avoid financial pitfalls and help guide them in Biblical financial stewardship. The articles in this booklet are transcriptions of the seminar topics.

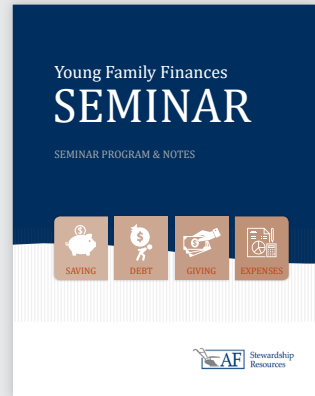
#7697 8.5 x 11, softbound



Youth & Family Finances Seminar Program & Notes

This handbook is used in our Youth and Family Finance Seminar. If you would like to have your own family finance seminar, you can use these booklets as a tool. Attendees can follow along, filling in the blanks as the instructor speaks on giving and brotherhood, debt, saving, the major expenses, and working together.

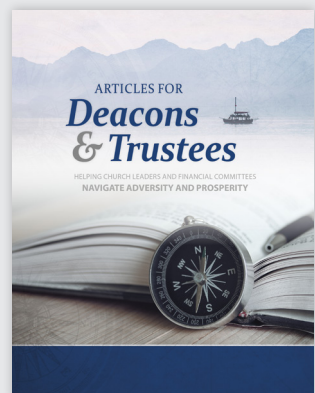
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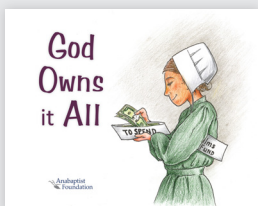


Articles for Deacons and Trustees

How do you walk with those in financial distress in a way that preserves their dignity and achieves restoration? What are the root causes of financial problems? What is your role as a leader in calling your community to a kingdom-driven vision for finances? Find the answers in these 11 articles transcribed from our Deacon and Trustee seminars.

#5198 8.5 x 11, softbound





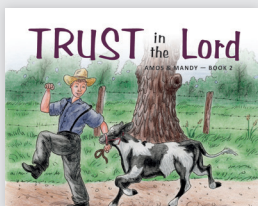
CHILDREN'S BOOKS

The *Amos & Mandy* series teaches children about money and Christian stewardship.

God Owns It All

In book one of the series, Mandy operates a little cookie business and learns lessons about giving, saving, and spending.

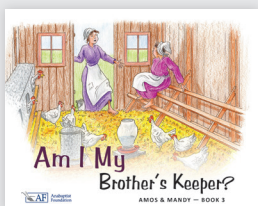
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Trust in the Lord

In book two of the series, Amos learns the cost and blessing of giving sacrificially to help others.

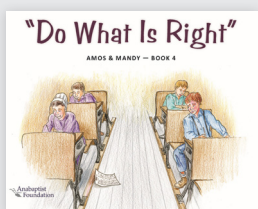
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Am I My Brother's Keeper?

In book three of the series, Mandy learns a hard lesson about her selfishness in spending money.

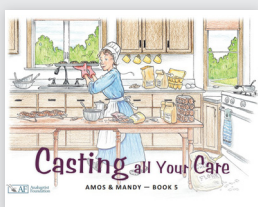
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Do What Is Right

In book four of the series, Amos learns a tough lesson about cheating and dishonesty at school.

#9128 8.5 x 6.5, staple bound



Casting All Your Care

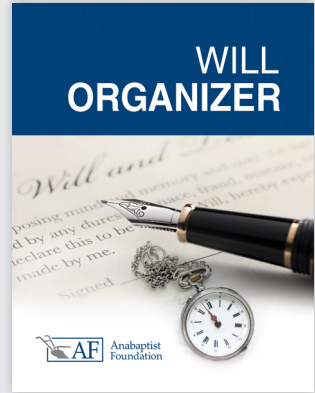
In book five of the series, Mandy learns to cast all her cares on God!

#9265 8.5 x 6.5, staple bound

Will Organizer

Use this tool to gather and organize the right information before you make your will.

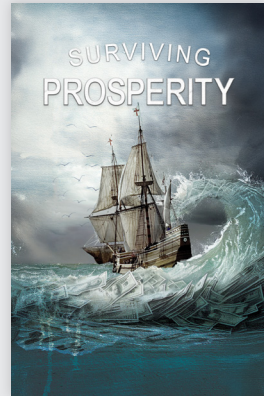
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Surviving Prosperity Book

What does it take to survive prosperity? The intent of this book is not to portray prosperity as a great evil animal. Rather, through the illustrations in this book, likening prosperity to the sea, and the church to a ship, the author addresses the challenges for the ship and its members (families and businesses) to keep this ship afloat.

#9242 5.5 x 5.5, soft bound



FAMILY FINANCE RESOURCES LIBRARY

Family Finance Resources Library

Digital versions of our family finance resources.

- Family Budget Planner Seminar Book
- Family Budget Planner Workbook
- Tracking Budget Guide
- Will Organizer
- Articles for Deacons and Trustees
- Youth and Family Finance Seminar Handout
- Youth and Family Finance Seminar Topics in Written Format
- Youth and Family Finance Seminar Topic Recordings
- Deacon and Trustee Seminar Recordings

#9129 Flashdrive



For a *complete list* of our audio library and seminar teachings that we offer, please see [pg. 13](#).

Youth & Family Finance & Budgeting Seminars

Youth & Family Finance Seminar Topics

- *Giving and Brotherhood*
- *Understanding Debt*
- *Principles of Saving*
- *Preparing for the Major Expenses*
- *Working Together in Family Finances*

Budgeting Seminar

- *Step 1: Fill out a Personal Financial Statement*
- *Step 2: Estimate Your Monthly Income*
- *Step 3: Determine Your Monthly Family Budget*
- *Step 4: Record All Income, Expenses, Giving, and Saving*

Anabaptist Financial partners with local communities that have a heart for teaching Biblical principles that can help protect youth and families against financial distress and help guide them in Biblical financial stewardship. For more information, or to schedule a Youth and Family Finance or Budgeting seminar in your area, please contact Jason Sensenig at jasonsensenig@afweb.org or call him at 570-468-1357.





Accounting, Taxes, and Financial Statements

For some business owners, financial statements are a distraction. Accounting, taxes, and financial statements may seem complex and hard to understand. But rather than making your life more difficult, these financial statements are tools that make managing your business easier. This booklet brings clarity to business and farm taxation and financial statements.

#5111 8.5 x 11, softbound, 110 pages



Sales and Marketing

Sales and marketing is one of the most relational aspects of business. Worldly marketing techniques often include deceptive practices that should not be part of the kingdom-focused business. This resource helps you develop a marketing plan and improve your sales in ways that honor God and bless your customers.

#6700 8.5 x 11, softbound, 126 pages



Business Articles

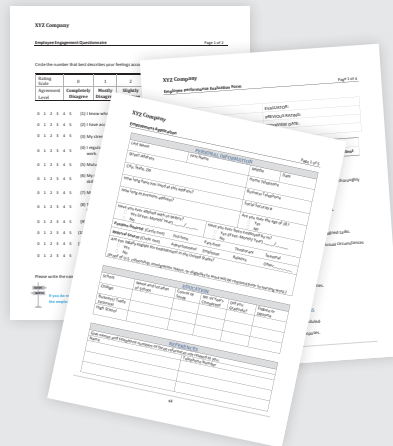
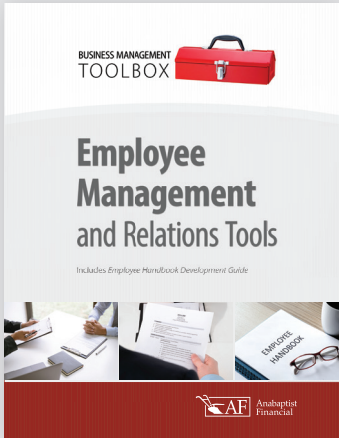
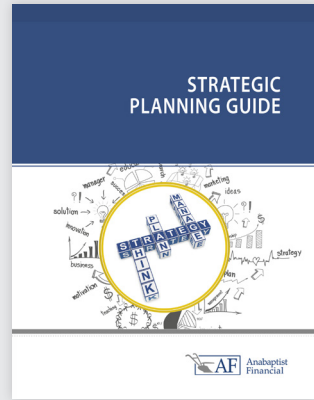
A collection of articles that cover a broad cross-section of business themes from leadership to finances to succession and building company culture. Written from a Biblical perspective. Updated and revised in 2019.

#4600 8.5 x 11, softbound, 96 pages

Strategic Planning Guide

An annual strategic business plan provides clear annual goals and an action plan. This step-by-step guide will help you develop and implement a strategic plan for your business. It includes a user's guide, workbook section, and sample strategic plan to help you plan clearly for the future of your business.

#5489 8.5 x 11, spiral bound, 29 pages



Employee Management and Relations Tools

Templates in this booklet include:

- Employee Handbook Development Guide
- Employee Job Application
- Performance Evaluation
- Probation Letter Sample
- Organization Assessment

These items are customizable and adaptable to your unique business needs. Choose between a flash drive for digital printing or a physical booklet to make copies.

#6804 8.5 x 11, booklet



Increase your knowledge in business principle and practice from a kingdom perspective

Business and Employee Seminars

Anabaptist Financial offers annual or biannual business seminars in 15 Anabaptist communities. Our seminars offer a single day of learning on a variety of topics from a variety of speakers. These seminars enable business owners, managers, and employees to learn and grow in kingdom-focused business principle and practice. To be notified of upcoming seminars, call 267-368-4628 or email seminars@afweb.org.

Business Workshops

Our classroom style workshops provide a more in-depth business education by topic, taught with a kingdom focus. Quality curriculum, taught by seasoned Anabaptist businessmen, utilizes a combination of instruction, discussion, and hands-on activities. Subjects include Human Resources, Business Planning, Business Succession, Sales, Accounting, and Marketing. Email workshops@afweb.org or call 267-368-4628 for a brochure.

Business Advising

Our advisors are experienced Anabaptist businessmen committed to implementing business practices based on Biblical principles. Each advisor has unique business experience and expertise that will be matched to the client's area of need. For more information, call 800-653-9817 or email marionkuhns@afweb.org for an application.

Business Resources Library

Each year, our seminars focus on different areas of business operations and management to provide a well-rounded business training. We tap into the most knowledgeable speakers from across our Anabaptist communities to build this unique library containing content across ten areas of business knowledge. The business resources library includes the complete set of recordings from the last twelve years of AF's business seminars (2014-2025). Learn and grow in kingdom-focused business theory and practice as you listen to a broad range of business topics.

With over 150 business articles, plus management tools, this library is an indispensable source for owners and managers. Learn from seasoned Anabaptist business experts as they share content across ten areas of business knowledge. A wealth of kingdom-focused business training, this library contains all of AF's published materials.

Includes:

- 76 individual business articles
- Business Analysis Guide
- Strategic Planning Guide
- Employee Management booklet
- Accounting, Taxes, and Financial Statements booklet
- Employee Management and Relations Tools — *templates in this booklet include:*
 - Employee Handbook Development Guide
 - Employee Job Application
 - Performance Evaluation
 - Probation Letter Sample
 - Organization Assessment
 - *These items are customizable and adaptable to your unique business needs.*
- Sales and Marketing booklet
- Business Articles booklet
- Financial Ratio calculator
- Marketing calculator

Phone Recording Booklet

A guide to help individuals access financial knowledge conveniently over the phone. Featuring a curated series of seminar and workshop recordings. Covers essential topics, from budgeting and saving strategies to the principles of stewardship and Brotherhood Accountability. Includes clear instructions on how to dial in, access codes for specific sessions, and a detailed index of the topics covered.

#7698 5.5 x 8.5, staple bound





BUSINESS SEMINAR RECORDINGS

Each topic is a .mp3 recording.

SUBJECT	SPEAKER	YEAR
I. Biblical Principles of Business and Work		
Christian Stewardship in an Age of Excess	Gary Raber	KY 2025
Work as Service to God - Our Call of Duty	Richard Steiner	MO 2025
Biblical Business	Brian Weaver	OH 2025
Is Bigger Always Better?	Richie Lauer	OH 2025
Is Bigger Always Better?	Richie Lauer	PA 2025
Moral Safety in the Workplace	Paul King	PA 2025
Biblical Money Management	Greg Wolf	PA 2025
Managing Anxiety	David Martin	PA 2025
As We Have Therefore Opportunity	Paul Devon Hochstetler	IN 2025
When the Going Gets Tough	Panel Members	IN 2025
Business as Mission	James Kulp	WI 2025
Maintaining Culture Amid Shifting Vocation	Richard Burkholder	WI 2025
Order and Rhythms in an Offbeat World	Gabe Yoder	KS 2025
Identity, Integrity, and Wholeness as Christians In Business Part 1	Virgil Hershberger	OR 2024
Identity, Integrity, and Wholeness as Christians In Business Part 2	Virgil Hershberger	OR 2024
Christlike External Business Relationships	Rod Sprenkel	WHO 2024
Christlike Family Relationships	Daniel Wengerd	WHO 2024
Work/Family/Church Balance	Paul Peachey	IL 2024
What Are We Really in Business For?	Ernest Weaver	IL 2024
The Power of Business in the Kingdom of God	Ellis Miller	KS 2023

Three ways to access your free copy of our Business Resource Library:

#6828 Flashdrive

#7698 Phone Recordings

#6828 Online: www.afweb.org



Flashdrive



Phone recordings



Online
afweb.org

SUBJECT	SPEAKER	YEAR
Church, Family, and Business: Prioritizing Our Time	Ellis Miller	KS 2023
Have you "heaped treasures together for the last days?"	Wyatt Pegg	PA 2023
Business and Brotherhood—Rethinking the Relationship	Gary Miller	OH 2023
Maintaining Christian Integrity in Business	Brian Frantz	KY 2023
Cultural Values of Unity and Oneness in the Workplace	Nolan Bechtel	OR 2022
The Wind – The Word – The Way	Wyatt Pegg	OR 2022
Business Ethics	Jonathan Erb	OR 2022
Introduction to Kingdom-Focused Business	Clint Brubaker	OH 2022
Exceptional Customer Service	Tony Hollinger	PA 2022
Humble, Charitable, Equitable: The Biblical Alternative	Delvin Martin	PA 2022
What Forces Are Affecting Your Business?	Richard Strite	IN 2022
Harmonized Connections Between Church and Business	Mark Schlabach	IN 2022
My Business Weighed in the Balance	Paul Emerson	IN 2022
Occupational Purpose and Vision	Howard Horst	NY 2022
Growing Others Through Equipping and Mentoring	Manny Zook	PA 2021
Being a Consecrated Servant	Manny Zook	PA 2021
Leading By Example During Uncertain Times	Gary Miller	MO 2021
Business As Mission	Gary Miller	MO 2021
What Does the World Expect and See in Your Business?	Phil Knepp	IN 2020
It's Not Your Business	Vince Tye	IN 2020
Kingdom-Focused Business	Vince Tye	IN 2020
What is Success?	David Zimmerman	NY 2020
Raising the Family While Doing Business	Carl Sensenig	NY 2020
Incorporating Core Kingdom Values	Merle Burkholder	KS 2019
Christian Business Ethics	Myron Miller	MO 2019
Why Business?	Amos G. Martin	MO 2019
Business as Mission	Jason Schrock	OR 2018
How Our Values Impact Business Decisions	Nolan Bechtel	OR 2018
Synergy in the Christian Business	Wyatt Pegg	OR 2018
Upholding Family Values in Business	Wayne Wengerd	IN 2018
Honoring the Lord Through Your Business	Luke Rhodes	IN 2018
Biblical View of Work and Business	Ken Riehl	NY 2018
The Meaning and Purpose of Business	Daryl Hurst	NY 2018
Ministering Through Business	Delbert Petersheim	MO 2017
Humility, Stewardship, and Prosperity	Amos K. Martin	MO 2017
Strangers and Pilgrims in Business	Greg Wolf	MO 2017
Business as Brotherhood: Rethinking the Relationship	Gary Miller	PA 2016
Business as Mission	Gary Miller	PA 2016
From Prison to Palace	Levi P. Miller	OH 2016
Maintaining Christian Integrity in Business	Terry Myers	IN 2016
Competitive Business in the Spirit of Love	Rudy Otto	IL 2016
Humility, Integrity, and Success	Gerald Wagler	IN 2016
Integrity: What I Cannot Afford to Lose	Richie Lauer	PA 2015
The Challenge of Business Success	Clair High	MO 2015
Simple Living in an Extravagant Age	Charles Zimmerman	MO 2015
Customer Service – An Extension of Our Witness	Marvin Mast	MO 2015
Expressing Christian Beliefs through Our Work	Ronald Border	OH 2015
Christian Business Ethics	Myron Miller	KS 2015
Work, Worth, Wealth	Joe Bauman	MO 2015
A Biblical View of Work, Worth, and Wealth	Richard Herr	PA 2014

SUBJECT	SPEAKER	YEAR
Excuse Me, Does Jesus Work Here?	Rex Blevins	PA 2014
Paint with Light	Marvin Wengerd	PA 2014
The Kingdom-Focused Business	Gary Miller	OH 2014
Going Till You're Gone	Gary Miller	OH 2014
Jesus...In a Factory?	Nate Nissley	IN 2014
Our Calling: Serving the Lord Through Business	Howard Plank	IL 2014
Vision: The Eye of Faith	David Sauder	IN 2014
II. Business Leadership		
You Don't Have to Run it by Yourself	Paul Peachey	IN 2025
Stewards of the Souls of Men	Nelson Martin	IN 2025
Leadership in Uncharted Territory	Ken Nisly	KS 2025
Utilizing Outside Perspective	Keith Burkholder	PA 2024
Servant Leadership	Bill Mullet	OH 2024
Navigating the Weight of Leadership	Mark Schlabach	OH 2024
Leading in Love	Paul Yoder	IL 2024
Building Culture—A Leader's Responsibility	Rodger Weaver	PA 2023
Company Culture—A Deeper Look	Philip Horst	OH 2023
Navigating the Weight of Leadership	Mark Schlabach	PA 2023
Sharing the Company Vision with Your Team	Gary Paul Miller	MO 2023
Leading by Example	Gary Miller	OH 2023
You Don't Have to Run It by Yourself	Paul Peachey	KY 2023
Casting a Compelling Vision	Elam Esh	OH 2022
Leading With Humility	Larry Troyer	NY 2022
Deepening Trust	Ron Hess	NY 2022
Creating a Culture of Trust	Daryl Weaver	KS 2021
A Leader's Impact on Employees	Daryl Hurst	MO 2021
Stewardship of Our People	Doug Ramer	IL 2020
Visionary Leadership	Atlee Raber	IL 2020
Effective Delegation	Atlee Raber	IL 2020
Visionary Leadership	Myron Miller	NY 2020
Strategic Leadership	Myron Miller	NY 2020
Leading the People	Marcus Yoder	OH 2019
Leading with Vision	Clay Zimmerman	MO 2019
Leading with Love	Ray R. Troyer	OH 2017
Values Driven Leadership	Dwight Kratzer	OH 2017
Visionary Leadership	Myron Miller	OH 2017
Servant Leadership	Bill Mullet	KS 2017
III. Business Startup and Planning		
Business Startup and Planning	Wayne Wengerd	KY 2025
Contentment, Capacity and Growth	Ernest Weaver	IN 2025
Why You Need a Plan	Greg Wolf	PA 2025
Developing a Plan	Greg Wolf	PA 2025
Planning and Prioritizing	David Bower	KS 2025
Growing Your Business to the Right Size—Contentment, Capacity, and Growth	Ernest Weaver	IL 2024
Business Startup and Growth	Wes Miller	KS 2023
Introduction to Business Planning and Business Succession	David Bower	OH 2022
Stewarding the Gift of Entrepreneurship	Keith Zimmerman	PA 2022
A Vision for Business Planning	David Bower	OH 2022
The Business Planning Process	Greg Wolf	OH 2022
Long-Term Strategy	Greg Wolf	OH 2022

SUBJECT	SPEAKER	YEAR
Planning Human Resources	David Bower	OH 2022
Annual Strategic Plan	Greg Wolf	OH 2022
Planning of Cost and Pricing	Larry Troyer	OH 2022
Action Plan	David Bower	OH 2022
Building a Budget	Larry Troyer	OH 2022
Planning Sales and Marketing	Roy Herr	OH 2022
Making It Work: A Business Planning Case Study	Greg Wolf	OH 2022
Building a Solid Business Foundation	Clyde Zimmerman	IN 2022
Building A Solid Business Foundation	Clyde Zimmerman	PA 2021
The Business Planning Process	Greg Wolf	MO 2021
From Survival Mode to Sustainable Growth and Profits	Tim Thomas	KS 2019
Starting, Maintaining, and Growing a Small Business	Tim Thomas	KS 2019
The Structure of the Business Plan	Leonard Meador	PA 2019
Planning with Financial Ratios	Larry Troyer	PA 2019
Making it Work: A Business Planning Case Study	Leonard Meador	PA 2019
Building a Budget	Larry Troyer	PA 2019
Growing the Business	Kevin Weaver	OH 2019
The Importance of Business Planning	Larry Troyer	OR 2018
Owning your Own Business – A Universal Dream	Richard Shank	IN 2018
Entrepreneurial Vision	Wayne Wengerd	IN 2018
Strategic Planning – In Theory	Julian Coblenz	OH 2015
Strategic Planning – In Practice	Julian Coblenz	OH 2015
Essential Keys to Business Growth and Profits	Richard Shank	MO 2015
Warning Signs of a Business Failure	Richard Shank	IN 2014
IV. Finance, Accounting, and Taxes		
Where is the Money?	Nathan Siegrist	KY 2025
The True Cost of Money	Nathan Siegrist	IN 2025
Basic Understanding of Financial Statements	Jason Yoder	OH 2025
Accurate Accounting and Why it Matters	Nathan Siegrist	PA 2025
Dollars and Sense	Scott Hoover	WI 2025
Macroeconomic Shifts - What is Happening?	John Zook	OR 2024
Bean Counting: The Art of Manual Bookkeeping, Part 1	Jason Yoder	OH 2024
Bean Counting: The Art of Manual Bookkeeping, Part 2	Jason Yoder	OH 2024
Managing Your Business During Times of High Interest and Inflation	Nathan J. Siegrist	PA 2023
Why Numbers Matter	Steve Leid	OH 2023
Calculating Cost	Clyde Zimmerman	OH 2023
Accurate Accounting and Why It Matters	Scott Hoover	MO 2023
Basics of Financial Structure	Scott Hoover	MO 2023
Profit and Cash Flow—What is the Difference?	Larry Troyer	KY 2023
Proper Accounting + Proper Pricing = Responsible Profit	Gary Garber	OH 2022
Understanding Income Statements	LaRay Stover	NY 2020
Where's the Money?	LaRay Stover	NY 2020
What Do the Numbers Mean?	Larry Troyer	OR 2018
Manual Record Keeping	Emery Miller	OH 2015
Numbers Made Simple	Nathan Siegrist	PA 2015
V. Employee Management and Relations		
Teamwork and Trust	Leland Ulrich	MO 2025
Living Out Company Core Values	Randall Wenger	PA 2025
Right People, Right Seats	Rodger Weaver	IN 2025
Beyond the Job Description	Neil Kurtz	WI 2025

SUBJECT	SPEAKER	YEAR
Creating a Workplace Conducive to Wellbeing	Andrew Heading	WI 2025
Becoming the Employee You Would Like to Hire	Wayne Wengerd	PA 2024
Working in Harmony in our Polarized Culture	David Bower	PA 2024
Becoming the Employee You Would Like to Hire	Wayne Wengerd	IL 2024
Developing Engaged Employees	Wayne Wengerd	KY 2023
Achieving Teamwork	Wayne Wengerd	KY 2023
Developing and Mentoring the People Around You	Ken Nisly	MO 2023
Listening, Asking, and Engaging	Leroy Hershberger	OR 2022
Training, Aligning Your Employees	Eddie Wengerd	OH 2022
Engaged, Empowered Employees	Daryl Weaver	PA 2022
Helping Employees Find Their Niche	Daryl Weaver	PA 2022
Hiring and Onboarding a New Employee	Eddie Wengerd	IN 2022
Training, Aligning, and Keeping New and Existing Employees	Eddie Wengerd	IN 2022
Hiring, Orientation, and Training	David Bower	NY 2022
The Solomon Principle: Know and Love Your People	David Bower	NY 2022
Align, Empower, and Develop your People	Larry Troyer	NY 2022
Compensation Plans That Encourage Leadership, Participation, and Trust	Larry Troyer	KS 2021
Compensation Plans That Encourage Leadership, Participation, and Trust	Gary Garber	PA 2021
Employer/Employee Relationship	Doug Ramer	IN 2020
Importance of an Employee Handbook	Doug Ramer	IN 2020
Developing Key Employees	Doug Ramer	IL 2020
Full Alignment and Engagement	Doug Ramer	NY 2020
Taking Responsibility and Initiative	Leonard Meador	KS 2019
Developing Key Employees	Steve Jones	IN 2019
Delegating Effectively	Bart Hoblit	OH 2019
Developing Long-Term Employees	Jud Schrock	OH 2019
Orientation and Initial Training for New Hires	Wilbur Hershberger	OH 2019
Job Alignment at Work	Jud Schrock	OH 2019
Why An Employee Handbook Matters and How to Use It	Eddie Wengerd	OH 2019
Developing Trust in the Workplace	Wilbur Hershberger	OH 2019
Human Relations in Business	Luke Fox	MO 2019
Growing Your People	Phil Kauffman, Leland Zehr, Dan Weaver, Karl Birky, Jake Kropf	OR 2018
Communicating with Employees	Timon Miller	OH 2018
Develop and Empower Your Employees	Gary Garber	IN 2018
Know and Develop Your People	Leonard Meador	NY 2018
Teamwork	Doug Ramer	NY 2018
Joy and Productivity (The Solomon Principle)	David Bower	PA 2017
Wage, Benefits, and Profit Sharing	Greg Wolf	MO 2017
Building Good Relations	Lewi Graber	MO 2017
Developing Employees into Leaders	Ken Nisly	PA 2016
Developing Employees for Home and Work	Sam Yoder	OH 2015
Developing Employee Compensation and Benefits	Sam Yoder	OH 2015
Managing and Influencing People in Skills Motivation and Spirit	Doug Ramer	MO 2015
Developing and Mentoring the People Around You	Doug Ramer	MO 2015
Building, Nourishing, and Sustaining a Team	Steve Jones	IN 2014
Job Instruction: A Key Foundation for Developing Employee Talent	Steve Jones	IN 2014
VI. Business Governance and Transitions		
Letting Go of Control - Change and Transition	Wayne Wengerd	MO 2025

SUBJECT	SPEAKER	YEAR
Apprenticeship	Wayne Wengerd	PA 2024
Leading As A Servant Through Business Succession	Gary Garber	PA 2021
Buy/Sell Agreements Help Brethren Dwell in Unity	Gary Garber	MO 2021
Business Succession	Gary Garber	MO 2021
Buy/Sell Agreements Help Brethren Dwell in Unity	Greg Wolf	MO 2021
Preparing for Your Business Succession	Leonard Meador	IN 2020
Organizational Structure	Leonard Meador	MO 2017
Organizational Structure	Roger Zimmerman	PA 2016
Business Valuation	Kevin J. McClarigan	PA 2016
The Paul B. Zimmerman, Inc. Story	Panelists	PA 2016
Buy-Sell Agreements	Leonard Meador	PA 2016
Business Transition – Family Dynamics	Rodger Weaver	PA 2016
Business Transition – Leadership Dynamics	David Sauder	PA 2016
Raising Your Family While Doing Business	Wayne Wengerd	PA 2014
Father/Son Perspectives on Family Business Transition	Panel Discussion	PA 2014
Planning Your Family Business Transition	Richard Shank	PA 2014
Implementing Your Transition Plan	Galen Martin	PA 2014
Fair Market Value Analysis for Family Farm and Business Transition	Galen Martin	IL 2014
VII. Business Operations		
Risk, Liability, and Debt: Navigating a Changing Economic Environment	Leland Ulrich	MO 2025
The Importance of Cleanliness and Orderliness	Sam Yoder	OH 2025
Process and Improvement in Operations	Eddie Wengerd	KS 2025
Universal Principles For Businesses of All Sizes	James Martin	OR 2024
Working ON the Business, Not Just IN the Business	Trevor Derstine	OR 2024
Creating Successful Organizational Processes	Neil Kurtz	PA 2024
Building Effective Systems	Roy Schlabach	OH 2024
Creating Successful Organizational Processes	Neil Kurtz	IL 2024
Business Operational Processes—Optional or Required?	Clyde Zimmerman	OH 2023
Exceptional Customer Experience	Tony Hollinger	KY 2023
Vendor and Customer Relations	Paul Zehr	OR 2022
The Weekly Management Meeting	Merle Herr	KS 2021
Business Management Software—Beyond Accounting	Clyde Zimmerman	PA 2021
Creating A Lean Enterprise	Daniel Wengerd	MO 2021
Eliminating Waste with Lean	Daniel Wengerd	MO 2021
What is Customer Service?	Ivan Chupp	IL 2020
Golden Rule Service	Myron Miller	MO 2019
Organizing for Productivity	Leonard Meador	NY 2018
Providing Customer Service with a Positive Attitude	Cleason Horning	NY 2018
Productivity, Efficiency, and the Bible	Marvin Martin	PA 2017
Leadership for Operational Success	Ray Randolph	PA 2017
Organizing for Productivity	Ray Randolph	PA 2017
Standardizing the Best Known Process	Ray Randolph	PA 2017
Process Flow and Inventory	Ray Randolph	PA 2017
Problem Solving: Finding the Root Cause	Dale Savage	PA 2017
Problem Solving: Continuous Improvements	Dale Savage	PA 2017
Building Operational Systems	Leonard Meador	OH 2017
Service Management	Leonard Meador	MO 2017
Organized Chaos	Daniel Wengerd	OH 2015
Walking the Road Less Traveled	Ray Randolph	IN 2014
The Road Less Travelled and Why You Should Not Ignore It	Elam Esh	PA 2014

SUBJECT	SPEAKER	YEAR
VIII. Business Communications		
Resolving Conflict	Stephen Esh	KY 2025
Crucial Conversations	Shane Iwashige	OH 2025
Listening Well	David Bower	OH 2025
Listening Well	David Bower	PA 2025
Listening Well	David Bower	KS 2025
The Value of Effective Communication	Chad Graber	KS 2023
Leading Effective Meetings	Gary Paul Miller	PA 2023
Effective Principles of Business Communication	Marlin Nolt	OR 2022
Effective Methods of Business Communication	Marlin Nolt	OR 2022
Loyalty and Clarity in Business Relationships	Gabriel Schlabach	IN 2022
Listening Well	Doug Ramer	NY 2020
Listening Well	Leonard Meador	KS 2019
Leading Effective Meetings and Discussions	Leonard Meador	OR 2018
The Value of Effective Communication	Rick Rhodes	PA 2018
Biblical Principles of Communication	Anthony Hurst	PA 2018
Leading Effective Meetings and Discussions	Marcus Beiler	PA 2018
Effective Methods of Business Communication	Anthony Hurst	PA 2018
Overcoming the Barriers to Good Communication	Marlin Nolt	PA 2018
Crucial Communication in Disagreements and Conflict	Marcus Beiler	PA 2018
Effective Business Writing	Paul A. Miller	OH 2018
The Importance, Purpose, and Results of Good Communication	Jeff Miller	OH 2018
Effective Business Communication Methods	Gary Garber	OH 2018
Effective Business Communication Principles	Gary Garber	OH 2018
IX. Business Agreements		
The Blessings and Challenges of Partnerships	Leland Ulrich	MO 2025
Compliance and Written Agreements	Tyler Hochstetler	PA 2024
Business Partnerships	Leonard Meador	IN 2020
Basic Principles of Mediation and Conflict Resolution	Merle Burkholder	KS 2019
Fair Negotiating for the Common Good	Leonard Meador	IN 2018
Basic Principles of Mediation and Conflict Resolution	Nevin Beiler, Esq.	PA 2018
Anabaptist Business and the Law	Tyler Hochstetler	OH 2018
Advanced Conflict Resolution and Third-party Intervention	Wayne Wengerd	OH 2018
Basic Principles of Mediation and Conflict Resolution	Tyler Hochstetler	OH 2018
Creating & Negotiating Contracts & Memos of Understanding	Leonard Meador	PA 2016
Managing Supply Chain Issues	Leonard Meador	IL 2016
X. Sales and Marketing		
Ethical Marketing and Sales Techniques	Howard Horst	KY 2025
Soft Approach Marketing	Daniel Miller	MO 2025
Ethics of Good Salesmanship	Christopher Keim	OH 2025
Everyone in Sales	Josh Schlabach	OH 2025
Lessons from a Prodigal Marketer	Roy Herr	IN 2025
Marketing through Dealers and Sales Reps	Lavern Schlabach	OH 2024
Customer Service: "A Key to Building Loyal Relationships"	Jacob Miller	OH 2024
Soft Approach Marketing	Leon Martin	IL 2024
Effective and Noble Selling	Ivan Schrock	KS 2023
Iceberg! Right Ahead! Hidden hazards can doom our marketing message	Dean Martin	PA 2023
Effective and Noble Selling	Roy Herr	PA 2023
Passionate Sales—Effectively Helping Your Customer	Michael Shetler	OH 2023
Marketing with Purpose	Leon Wengerd	OH 2023

SUBJECT	SPEAKER	YEAR
The Power of Proper Branding	Roy Herr	OH 2022
Marketing Aesthetics and Message	Howard Horst	NY 2022
Golden Rule Marketing	Ivan Chupp	IL 2020
My Journey in Sales	Atlee Raber	IN 2019
Common Sense Branding	Roy Herr	IN 2019
Generating and Converting Leads	Panel Discussion	IN 2019
Common Sense Marketing	Roy Herr	IN 2019
Common Sense Marketing Strategy	Roy Herr	NY 2018
Building Customer Relations	Daniel A Troyer	OH 2017
The Power of Proper Branding	Roy Herr	IN 2016
Marketing Strategy and ROI (Return on Investment)	Roy Herr	IN 2016
The Marketing Toolbox	Atlee Raber	OH 2016
Serving People Through Salesmanship	Rodney Martin	IL 2016
How We Market Our Products	Chris Schlabach & James Yoder	
Consistency: The Key to Effective Marketing	Dean Martin	PA 2015
The Marketing Toolbox	Merle Gingrich	PA 2015
How We Market Our Products	Amos Glick & Sam Stoltzfus	
Advanced Selling Techniques	Rodney Martin	PA 2015
Marketing Your Products	Atlee Raber	IN 2014
Effective Marketing Through Good Customer Service	Atlee Raber	IN 2014
New Product Innovation and Development	Leon Wengerd	PA 2014
XI. Other		
The History and Potential of Our Work Ethic	Mervin Peachey	IN 2025
Avoiding Anabaptist Cultural Entitlement	Richard Burkholder	MO 2025
Maintaining a Positive Outlook Through a Low Spot	Wayne Schlabach	OH 2025
A Biblical Approach to Debt	Luke Wolf	WHO 2024
Questions and Answers for the Speakers		WHO 2024
Learning to Rest	Myron Yoder	PA 2024
Effective Written Communication	Paul A Miller	PA 2024
Q&A Panel Discussion by Speakers		OH 2024
Managing Your Business During Times of High Interest and Inflation	Nathan J. Siegrist	OH 2024
How to Plan for a Potential Downturn	Willis Miller	IL 2024
Q&A Session with Speakers		IL 2024
Keys to a Successful Subcontracting Relationship	James Borntreger	IL 2024
Optimizing Niche Opportunities for the Family Farm; Panel Discussion Part A	Ernest Weaver (moderator), Wayne Wengerd, Edwin Shank, David Zimmerman, Justin Burkholder	IL 2024
Optimizing Niche Opportunities for the Family Farm; Panel Discussion Part B		IL 2024
Boards That Work	Gary Paul Miller	PA 2023
Managing Today's Unpredictable Business Risks	Tim Beiler	PA 2022
Fraud and Scam Awareness	Darryl Weaver	IN 2022
Local Economics - Past and Present	Darrel Miller	KS 2021
Prioritizing Your World	Miriam Miller	KS 2021
Business to Business Session Moderated by Shane Iwashige		KS 2021
Question and Answer Session	Greg Wolf, Gary Miller, Daniel Wengerd	MO 2021
The History and Potential of our Work Ethic	Marcus Yoder	OH 2019

EMPLOYEE SEMINAR RECORDINGS

Each topic is a .mp3 recording.

SUBJECT	SPEAKER	YEAR
I. Biblical Principles of Work & Labor		
Mastering Your Moments for God's Glory	Ivan Keim	OH 2026
The Blessing of Being an Employee	Bart Hoblit	OH 2025
Leaving a Positive Impact in the Workplace	Wayne Wengerd	MO 2025
Providing Christian Purpose for Employees	David Whitaker	WHO 2024
Why Work?	Marcus Yoder	OH 2024
Fulfillment at Work	Travis Martin	WI 2023
The Faithful Follower	Nathan Miller	WI 2023
Serving the Kingdom as an Employee	Duane Mast	WI 2023
Loyalty, Identity, and Purpose	Steve Leid	OH 2023
Working with a Purpose	Marcus Troyer	OH 2023
Building Christian Culture-Doing Your Part	Lynnwood Hershberger	OH 2023
The Solomon Principle: Are You Happy?	David Bower	OH 2022
The Faithful Employee - In Uncertain Times	Gary Miller	MO 2021
Stewardship as an Employee	Doug Ramer	IL 2020
God's Plan for Changing the World Through Work	Jason Reed	PA 2019
Joy and Productivity (The Solomon Principle)	David Bower	PA 2017
Work: What Does God Have in Mind?	Aden R. Miller	OH 2017
Work: What Does God Have in Mind?	Gary Miller	PA 2016
II. Following and Serving as an Employee		
Being a Valuable Employee	Keith High	MO 2025
The Blessing of Being an Employee	Bart Hoblit	WHO 2024
Being an Influential Employee	Michael Burkholder	PA 2024
What? Bless My Employer?	Wyatt Pegg	PA 2023
Serving Others as an Office Worker	Arlen Raber	OH 2023
"Not With Eyeservice"--Serving with All Your Heart	Lavern Zimmerman	OH 2023
Relating to Your Leader	Joseph Shrock	OH 2022
"Not With Eyeservice"—Serving with all your Heart	Lavern Zimmerman	PA 2022
Effective Follower-ship	Merle Weaver	PA 2022
Business Purpose for Employees	Daryl Hurst	MO 2021
Taking Responsibility and Initiative	Atlee Raber	IL 2020
Respecting the Leader	Jason Reed	PA 2019
Taking Responsibility and Initiative	Gerald High	PA 2019
Following the Leader	Marcus Yoder	OH 2019
Taking Responsibility and Initiative	Bart Hoblit	OH 2019
Following with Purpose	Ben Slabaugh	OH 2017
Following and Supporting the Leader	Frank Reed	PA 2016
III. Office Skills and Accounting		
Five-Star Customer Service	Wayne Wengerd	MO 2025
Every Employee is a Brand Builder	Howard Horst	IN 2025
"Internal" Customer Service	Gabe Yoder	PA 2024
Customer Service: "Is the Customer Always Right?"	Jacob Miller	OH 2024
"Internal" Customer Service	Gabe Yoder	OH 2024
Golden Rule Marketing	Ivan Chupp	IL 2020
What is Customer Service?	Ivan Chupp	IL 2020
My Journey in Sales	Atlee Raber	IN 2019
Everyone's in Sales	Panel Discussion	IN 2019

SUBJECT	SPEAKER	YEAR
Every Employee is a Brand Builder	Roy Herr	IN 2019
QuickBooks Sales Sketch	Jay Martin	PA 2019
Paid Up in QuickBooks	Jay Martin	PA 2019
Bits and Pieces of QuickBooks	Jay Martin	PA 2019
Office Track: Accounting for Bookkeepers – Part 1	Raymond Miller	OH 2018
Office Track: Accounting for Bookkeepers – Part 2	Raymond Miller	OH 2018
Office Track: Accounting for Bookkeepers – Part 3	Raymond Miller	OH 2018
Office Track: Computer Training – Basic Troubleshooting Techniques	Tom Graber	PA 2017
Office Track: Computer Training – Using Shortcuts to Increase Productivity	Tom Graber	PA 2017
Office Track: Computer Training – Protecting your Computer's Data	Tom Graber	PA 2017
Office Track: Accounting for Bookkeepers – Part 1	Keith Martin	PA 2017
Office Track: Accounting for Bookkeepers – Part 2	Keith Martin	PA 2017
Office Track: Document and Filing Management	Leonard Meador	OH 2017
Office Track: Office Etiquette and Reception	Leonard Meador	OH 2017
Office Track: Phone and Voice Communication	Floyd Miller	OH 2017
IV. Gifting, Talent, and Development		
Receiving Constructive Criticism with Grace	Daniel Wengerd	VA 2026
Bring the Best You	Arlin Kraemer	VA 2026
Becoming the Employee You Would Like to Hire	Wayne Wengerd	OH 2025
Workplace and the Physically Challenged	Ivan J. Miller	OH 2024
The Drivers of Compensation	Philip Horst	OH 2023
The Drivers of Compensation	Philip Horst	PA 2022
Rising Above Individualism	Ken Gehman	PA 2022
Finding your Niche	Daryl Weaver	PA 2022
Leadership Is Not a Position	Atlee Raber	IL 2020
Becoming Key Employees	Doug Ramer	IL 2020
Becoming Key Employees	Steve Jones	IN 2019
Become Indispensable	Jud Schrock	OH 2019
The History and Potential of Our Work Ethic	Marcus Yoder	OH 2019
Becoming a Key Associate at Work	Leonard Meador	IN 2017
Becoming a Key Employee	Shawn Miller	OH 2017
Becoming a Key Employee	Nathan Rutt	PA 2016
V. Employee Relations, Teamwork and Culture		
Navigating Different Culture Within the Workplace	Shane Iwashige	VA 2026
Radiating Optimism	Ryan Martin	OH 2026
What Does it Take to be a Team Player?	Caleb Crider	OH 2026
Embracing Change	David Miller	OH 2024
Character Contributions to Company Culture	David Whitaker	OH 2024
Living the Culture	Robert Shetler	WI 2023
A Dynamic Team – Meshing Employee and Employer Goals	Leon Yoder	WI 2023
Ideal Team Player Interview	Philip Horst, Elam Esh	PA 2023
Dealing with Negative Feelings About Your Work	Warren Bauman	PA 2023
Give It Your Best	Elmer Stoltzfus	PA 2023
You Mean I Have to Work With Him?	Melvin Sauder	PA 2023
The Golden Rule in the Workplace	Keith Burkholder	PA 2023
The Golden Rule	Dennis Mullet	OH 2023
Behaviours That Build Trust	Daryl Weaver	OH 2022
Living the Culture	Robert Shetler	OH 2022
An Employee's Impact on Leaders and Customer Relationships	Daryl Hurst	MO 2021
Full Alignment and Engagement With Work	Nathan Rutt	PA 2019

SUBJECT	SPEAKER	YEAR
Deepening Relationships and Trust Within the Team	Wilbur Hershberger	OH 2019
Full Alignment and Engagement with Work	Jud Schrock	OH 2019
Basic Principles of Mediation and Conflict Resolution	Nevin Beiler, Esq.	PA 2018
Teamwork for Operational Success	Dale A. Savage	IN 2017
Problem Solving: Finding the Root Cause	Dale A. Savage	PA 2017
Problem Solving: Continuous Improvements	Dale A. Savage	PA 2017
Achieving Teamwork	Ray R. Troyer	OH 2017
Getting Along at Work	Caleb Crider	PA 2016
Bringing Clarity to Teamwork	Doug Ramer	PA 2016
VI. Productivity, Efficiency, and Learn		
Organizing for Productivity	Anthony Miller	OH 2022
Why Use the Lean Approach?	Daniel Wengerd	MO 2021
Eliminating Waste with Lean	Daniel Wengerd	MO 2021
Making My Job, My Business	Durrel Eby	PA 2019
Application is the Key to Results	Perry Miller	IN 2019
Organizing for Productivity	Leonard Meador	IN 2017
Standardizing the Best Known Process	Leonard Meador	IN 2017
Productivity, Efficiency, and the Bible	Marvin Martin	PA 2017
Organizing for Productivity	Ray Randolph	PA 2017
Standardizing the Best Known Process	Ray Randolph	PA 2017
VII. Effective Communications		
Effective Communication	Leon Yoder	WI 2023
Leading the Crew (Part 1)	Shrock Premier Construction	OH 2022
Leading the Crew (Part 2)	Shrock Premier Construction	OH 2022
The Value of Effective Communication	Rick Rhodes	PA 2018
Biblical Principles of Communication	Anthony Hurst	PA 2018
Participating in Effective Meetings and Discussions	Marcus Beiler	PA 2018
Effective Methods of Business Communication	Anthony Hurst	PA 2018
Overcoming the Barriers to Good Communication	Marlin Nolt	PA 2018
Listening Well	Doug Ramer	PA 2018
Crucial Communication in Disagreements and Conflict	Marcus Beiler	PA 2018
Listening Well	Marcus Beiler	OH 2018
Enhancing Communication Through Questions	Dale A. Savage	OH 2018
Active Communication with Leadership	Roy Allen Miller	OH 2018
Effective Business Communication Principles	Gary Garber	OH 2018
Effective Business Communication Methods	Gary Garber	OH 2018
The Importance, Purpose and Results of Good Communication	Jeff Miller	OH 2018
VIII. Other		
The Safety Effect	Wayne Wengerd	OH 2026
Personal Finance – What did God have in mind?	Gary Miller	MO 2021
Effective Business Writing	Paul A. Miller	PA 2018

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