

Our Advisors

Our advisors are experienced Anabaptist businessmen committed to implementing business practices based on Biblical principles. Each advisor has unique business experience and expertise that will be matched to the client's area of need. For more information, ask for a detailed Advisor Profile.

ADVISING MANAGER

Edward Hershberger. APPLE CREEK, OH. *Anabaptist Financial*

Edward Hershberger serves as AF's Business Advising Manager. He and Ruby live in Apple Creek, Ohio, and are part of the Old Order Amish church. They have six children and two granddaughters. Edward has worked in the family business, Hillcrest Lumber, for the past thirty-four years and has been part owner for nearly twenty of those years. He also serves on the Ohio Medical Aid Services board. Edward's desire is to help businesses be valuable assets to our Anabaptist communities.

Noah Bontrager. GOSHEN, IN

Fusion Designs

Noah founded Fusion Designs which has grown to 65 employees over the years. He enjoys working with his two sons in the business. Noah's experience includes leadership, goals, visions, manufacturing, design, wholesale marketing, and employee relations. His desire is to provide common-sense, faith-driven advising that can be easily understood.

David Bower. REDWOOD, VA.

Seven Oaks Landscape and Hardscape

Born and raised on Goldenvue Dairy, David has more than 30 years of experience as a third-generation dairy farmer. In his youth, he started Seven Oaks Landscape and later co-founded Homestead Creamery. David's strengths include employee motivation, conflict resolution, accounting and financial management, strategic planning, and leadership. He also works with struggling businesses.

Brent Bowman. BOONES MILL, VA

Bowman Excavating, Inc.

Throughout his boyhood, Brent gained valuable work experience with his mother's family on their farm. Family relationships in business have played a large role in his own work experience and in his desire to help others. He started excavating 32 years ago. The business thrived as he applied detail-oriented concepts to decision making and day-to-day operations. He started transitioning the business to his son

in 2018. Together they strive to make their business a place where their employees can better themselves in a wholesome environment with a family feel.

Ken Burkholder. GORDONVILLE, PA.

Good's Store

After serving as president of Good's Store for 27 years, Ken recently transitioned from the president position to successor. He is the Owner/Director in this fourth-generation business. Ken has experience in retail—customer service, purchasing, management, and finances. His desire is to help business owners establish goals and visions in a way that their business can bless their families, the community, church, and the kingdom of God.

Elam Esh. NEW PROVIDENCE, PA.

Country Value Woodworks LLC

Elam founded Country Value Woodworks LLC, which has grown to 45 employees over the years. He enjoys working and growing together with his brother as a partner. Elam's experience includes leadership, vision, business models, Lean manufacturing, understanding customers, and KPIs. He enjoys thinking outside the box.

Gary Garber. EATON, OH.

Garber Electric

Gary founded Garber Electric in high school and then merged it with an oil company his father owned. Eventually

they split the business, and Gary continued with Garber Electrical Contractors, Inc., which today has more than 200 employees. Recently he transitioned ownership to his son. Gary's business experiences enabled him to develop in financial forecasting, estimating and pricing methodology, multi-division, buying/selling businesses, and banking and cash management.

Lamar Hess. DILLSBURG, PA.

Hess & Company

Lamar formed Hess & Company in 2006, which today includes a construction company, crop and chicken farm, and a home remodeling company. Raised on a dairy farm, Lamar has years of experience in farming. He also worked as a general contractor for many years; the contracting world has taught him valuable life lessons in business plans and management. Lamar likes to troubleshoot business problems and has a strong interest in sales, team management, and motivation. He is also interested in succession plans for businesses and farms.

Clair High. MYERSTOWN, PA.

C.M. High, Inc.

As president of C.M. High, Inc. for 38 years, Clair has experienced the growth, challenges, changes, and transition that comes with business. He acquired the company when it had eight employees; it now has over 100. Clair offers business advising in organizational structure and management, customer and vendor relationships, company start-ups and development, long-term planning, and financial development.

Glendon Horst. NEWMANSTOWN, PA

FE Horst Masonry

Glendon went in partnership with his dad in a family mason-contracting business in 1989. The business has grown to include three of his brothers and two of his sons along with other employees. He currently manages the business's daily operations. He also farms and gives oversight to his family's small diner and real estate rental businesses. Glendon's desire is to develop leaders of the next generation who understand business and can take over family businesses.

David G. Martin. RICHLAND, PA.

Dutch-Way Value Mart, Inc. and Dutch Country Hardware, Inc.

David was raised on a dairy and chicken farming operation and was involved in retailing directly to the consumer. David served as president of Dutch-Way Farm Market for many years and has experience in grocery, restaurant, and hardware retail. He sold the business in steps over several years

to some of his long-term managers. David's goal is to help business owners understand that it is important to serve our customers with integrity in a Christ like manner. We need to use common sense and apply Biblical business ethics. Proper financing is important to enable a positive cash flow, as well as understanding monthly / yearly profit and loss statements.

Leon Martin. TENINO, WA.

AutoTech Services

Raised in southern Illinois, Leon decided to continue the family tradition of general automotive repair and services his father started in Lancaster Co., PA in 1951. Today he coaches automotive shops and helps AF clients with daily challenges while maintaining a proper kingdom vision. His interest lies in helping owners look outside the box for the many potentials that usually lie untapped. He also has an understanding into financial management, strategic planning, and leadership.

Paul Peachey. SUMMERSVILLE, KY.

Quality Pallet

Paul has built, operated, and sold numerous sawmills and pallet companies. He enjoys setting up sawmills, hiring new men, and watching them grow in quality production and safety. Efficiency and production numbers intrigue him. He also greatly enjoys working with people and has been in several partnerships.

Atlee Raber. BERLIN, OH.

Berlin Gardens

Atlee started Raber's Greenhouse in 1975 and Berlin Gardens Gazebos in 1988. Both businesses are now sold, but he continues to assist with home shows and making sales calls part-time. Atlee desires to help others avoid business mistakes he learned the hard way, especially in running a business without technology. He believes people should exercise their calling to honor God in business. Marketing and sales are two of his strongest business skills.

David Sauder. MOUNT JOY, PA.

Business Advisor

David became interested in business consulting while purchasing distressed businesses and turning them into profitable enterprises. He also started four businesses from scratch and eventually sold them. David's business experience lies in manufacturing, marketing, transition, investment, and risk management. He likes to see business owners motivated by their mission and using profitable business plans.

Mose Schwartz. FRANKFORT, OH.

The Old Home Place

Moses and his brothers founded The Old Home Place in 2005. Since then, the bulk food store and bakery has experienced steady growth and today employs 20 people. Moses manages the financials, adjusts pricing, does the advertising, and is the visionary. Having faced bumps in their own partnership relationship, Moses wants to help others avoid (or fix) the same mistakes he has made.

Steven Stoltzfus. NEW HOLLAND, PA.

Homestead Structures

Steve learned much about business at a young age. Working as a Dairy Farmer in earlier years he went on to found and purchase multiple companies, just a few of Steve's strengths are business development, leadership, finance management, and problem solving. His goal, based in faith, is to contribute his invaluable experience and knowledge to help local startups and stagnant businesses thrive while positively impacting the community.

LaRay Stover. RUSSELLVILL, MO.

Manufacturing Company

LaRay served as the accounting manager at a manufacturing company for ten years. Before that, he worked in a furniture store and before that, in his family's bakery/bulk food store business. Today he is VP of Finance for Anabaptist Savings and Loans International. LaRay is experienced in setting up and using QuickBooks and Sage, managing inventory, banking and accounting/tax relationships, interviewing and hiring employees, and business transition.

Larry Troyer. DUNDEE, OH.

ProVia

Larry is Vice President of the administration and finance department at ProVia, a manufacturer of exterior doors and windows. Most of his work involves analytics, investments, and providing leadership to staff who work in accounts receivable, accounts payable, cash management, invoicing, and taxes. He has worked in the accounting/finance arena most of his adult life. His experience also includes ownership transfers, separations of business entities, consolidations, and business valuation.

Kevin Weaver. SUGARCREEK, OH.

Filtrex International LLC

In 2001, Kevin and his brother Keith founded an Environmental and Erosion Control company called Weaver Express, LLC. The business grew and became

focused on providing a full range of Environmental services to the following industries; General Construction, Heavy Highway, and Oil/Gas Industry. During that time they also Started/Operated 5 small Manufacturing Facilities located across 4 States. Weaver Express was acquired by a publicly traded company at the end of 2014, Kevin served as a regional Vice President for several years and later worked part-time as a Business Development Manager. Kevin and his wife Lori currently own and manage a small Real Estate business, are involved with several non-profit organizations and are blessed to be Grandparents! Kevin enjoys working with other Christian businessmen and helping them navigate the challenges and opportunities that come with running a business. His business coaching toolbox includes, Business Structure, Teamwork, Business Development, Sales Coaching, Strategic Planning, Understanding/Managing Financials, and Buying/Selling businesses.

Leon Wengerd. DALTON, OH.

Pioneer Corp. / Green Field Farms

Over the past 25 years, Leon worked in various aspects of Pioneer Equipment—a family business started by his father in 1978. In 2021, Leon was asked to manage Green Field Farms™, a farmer-owned cooperative that was financially bankrupt after numerous years of huge financial loss. Today he serves as CEO at Green Field Farms while still filling a consulting role in finance and strategic planning at Pioneer Corp's family of companies. Leon's experience includes marketing, sales, operations, accounting and finance, employee management, board structure, conflict resolution, leadership, and strategic planning. He desires to help business owners reach their God-given potential and manage their businesses in a way that can be a blessing to their families, community, church, and the kingdom of God.

Paul Wengerd. MIDDLEFIELD, OH.

Pinecraft Storage Barns

Paul started Pinecraft Storage Barns in 2004, which today employs 18 people. His strengths lie in employee motivation, conflict resolution, sales and marketing, leadership, manufacturing, customer service, and business management. Paul's vision as an advisor is to assist others in building proper relationships with people, money, and business.

Wayne Wengerd. DALTON, OH.

Pioneer Corp / Flexture

Wayne founded Pioneer Equipment, Inc in 1978 manufacturing farm equipment. The business transitioned to the next generation in 2016 and has grown into three family-owned

companies. Today ten of his twelve children along with multiple third generation members work in the Pioneer Corp family of companies. His goal is to assist families in successfully passing on their business to the next generation. Wayne wants to help business owners develop organizational structure and understand their financial reports so they can measure their performance and make sound decisions, leaving an Anabaptist witness.

David Whitaker ROCHESTER, IN.

Essential Business Insights

David worked at Ramco Supply for 20 years, his responsibilities there included Operations, Purchasing, and Human Resources. Today he works full-time as a business coach. Having been involved with several start-up businesses, his expertise lies in business planning, operational systems, company culture, and team building. He believes that servant leadership and a culture built on godly principals is what will draw and retain the best employees, customers and vendors.

Greg Wolf. SAWYER, KS.

Family Food Store

Greg was born and raised on a farm in northwest Kansas, but financial distress in the early 1980s redirected him from a life in farming to preparing him for a life in assisting families in similar situations. He attended college and then served fourteen years as an agricultural consultant within a CPA firm. Greg and his wife Ruby started Family Food Store in 2012, which combines a deli, bakery, and specialty store. In addition, Greg works as an AF business advisor and assists with AF's seminars and workshops. Since 2020 he has worked in the role of Content Developer, which includes developing workshop curriculum as well as business articles and other educational materials.

Ray Yoder Jr. MT. EATON, OH.

L&J Companies

Ray founded L&J Companies LLC, which has grown to 58 employees over the years. Today he is in partnership with two sons. Ray's experience includes manufacturing, leadership, relationships, succession planning, and advising struggling businesses. His goal is to help people succeed and find a joy within the boundaries of God's Word.

Clyde Zimmerman. ALTOONA, PA.

United Datacom Networks, Inc.

Clyde started an electrical contracting business in 1989 and later a telecommunications business, which was sold to United Datacom Networks, Inc. Clyde also works in the SALT Microfinance program and Biblical business teaching in developing countries. His primary focus is using "*Business as a Mission*" for the Kingdom of God and organizing HR in such a way that everyone in the business can thrive and succeed. He has in depth experience in business legal entities, QuickBooks Online for real time simplistic reporting, selecting, and implementing business software applications and cybersecurity best practices to minimize the threat of malware and ransomware incidents.